



FFBL
Fauji Fertilizer Bin Qasim Limited

Half Yearly Report 2011

Company Information

DIRECTORS

- Lt Gen Hamid Rab Nawaz, HI(M), (Retd)
Chairman
- Lt Gen Muhammad Zaki, HI, HI(M), (Retd)
Chief Executive & Managing Director
- Lt Gen Malik Arif Hayat, HI(M), (Retd)
- Mr Qaiser Javed
- Brig Rahat Khan, SI(M), (Retd)
- Dr Nadeem Inayat
- Brig Liaqat Ali, TI(M), (Retd)
- Brig Jawaid Rashid Dar, SI(M), (Retd)
- Brig Parvez Sarwar Khan, SI(M), (Retd)
- Mr Naved A. Khan
- Mr Nasier A. Sheikh
- Mr Rashid Bajwa

SECRETARY

Brig Javed Nasir Khan, SI(M), (Retd)

CFO

Syed Aamir Ahsan

REGISTERED OFFICE

73 Harley Street, Rawalpindi, Pakistan

Tel: (051) 9272196-97, 9270923

Fax: (051) 9272198-9

E-mail: secretary@ffbl.com

Website: <http://www.ffbl.com.pk>

PLANTSITE

Bin Qasim, Karachi, Pakistan

LEGAL ADVISORS

Orr Dignam & Co
Advocates,
3-A, Street 32, Sector F-8/1,
Islamabad, Pakistan

AUDITORS

KPMG Taseer Hadi & Co
Chartered Accountants
6th Floor, State Life Building,
Jinnah Avenue, Islamabad.

SHARES REGISTRAR

Corplink (Pvt) Limited
Wings Arcade, 1-K, Commercial,
Model Town, Lahore.
Tel: (042) 35839182, 35887262
Fax: (042) 35869037



FFBL

Fauji Fertilizer Bin Qasim Limited

Directors' Review

Half Year Ended 30 June, 2011

The Board of Directors is pleased to present a brief overview of the operational and financial performance of the Company half year ended 30 June, 2011.

By the grace of Almighty, the overall performance of the plants remained satisfactory during the period. Production of DAP at 303 thousand tonnes was higher by 1% against the corresponding period and achieved ever highest production in first half year. In spite of gas curtailment DAP plant was operated at high load to meet the requirement of the country. Production of Ammonia at 195 thousand tonnes and Urea at 221 thousand tonnes was lesser by 11% and 15% respectively, comparing with the corresponding period. This is mainly due to the curtailment of natural gas to the fertilizer plants by Government of Pakistan (GoP) to overcome energy deficit crisis. Non-availability of consistent gas supply resulted into extended shut down and continuous low load operations of ammonia and Urea plants.

FFBL Sona Urea (G) sales during Jan-Jun 2011 were 220 thousand tonnes, 15% lower as compared to the sales of the corresponding period of 2011. Due to withdrawal of GST exemption on chemical fertilizer, price of Urea increased by Rs 125/- per bag. Sona DAP sales during Jan-Jun 2011 were 205 thousand tonnes, 30% higher as compared to the same period of 2010. DAP price increased by Rs 915/- per bag during Jan-Jun 2011, mainly because of withdrawal of GST exemption in the second quarter of the year 2011.

During Jan-Jun 2011 FFBL share in Urea and DAP market was at 8% and 65% respectively. Company's financial results have shown a marked improvement with 81% increase during the first half of 2011 comparing the corresponding period. The Company earned a gross profit of Rs 6.9 billion as compared to 3.8 billion in the corresponding period. Further, due to better treasury management on available funds, other income increased substantially to Rs 741 million at 30 June 2011 against Rs 493 million in the corresponding period. Other income mainly consisted of income on bank deposits and mutual funds amounting to Rs 670 million along with share of profit of PMP amounting to Rs 60 million for the period October 2010 – June 2011.

Net profit after tax, as a result of the above stated factors stood at Rs 3,514 million for half year ended 30 June, 2011, higher by Rs 1,792 million against the corresponding period. Company's earnings per share (EPS) at 30 June 2011 reached at Rs 3.76 against an EPS of Rs 1.84 in the corresponding period.

The overall plant performance of Pakistan Maroc Phosphore, SA (PMP) remained satisfactory during the period under review. Due to increasing trend in phos acid prices and corresponding high pressure of increase in input prices in particular phos rock and sulphur, 2011 will not be less than a challenging year in terms of profitability of the joint venture.

Following shareholders approval in the 16th Annual General Meeting held on March 16, 2010, the Company has paid the first instalment of Rs 122 million towards the two wind power generation facilities of 49.5 MW each acquired by Fauji Foundation. The expected financial close of both projects is in second half 2011 and the projects are expected to come online in 2013.

Gas curtailment to fertilizer industry is a serious concern. The industry has been engaged with the relevant GoP official to resolve this issue. GoP is working to bring in new supplies into the network which are expected to materialize in the next few years. In the meantime gas supplies will be a big challenge facing the industry. Due to reduced production and late as well as insufficient imports there is a shortage of Urea in kharif season and as a result Urea is selling at a higher price in the market than its retail price. In the second half more imports are required in a timely manner to ensure adequate supplies in rabi season.

The international trend in phosphate is firm for both DAP prices and input costs. Phos acid price for third quarter has also gone up by \$70 per tonne to \$1050 per tonne which will impact overall margins in DAP. Further increase in local DAP prices may impact off take in kharif and rabi season resulting in an overall demand destruction in 2011 compared to last year.

For and on behalf of the Board

Lt Gen Hamid Rab Nawaz (Retired)
Chairman

26 July 2011

Review Report to the Members

Introduction

We have reviewed the accompanying condensed interim balance sheet of Fauji Fertilizer Bin Qasim Limited ("the Company") as at June 30, 2011 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity together with the notes forming part thereof (here-in-after referred to as the "interim financial information") for the six months' period then ended. Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as at and for the six months' period ended June 30, 2011 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

The figures for the three months' period ended June 30, 2011 and June 30, 2010 in the interim financial information have not been reviewed and we do not express a conclusion on them.

26 July 2011
Islamabad

KPMG Taseer Hadi & Co.
Chartered Accountants
Muhammad Rehan Chughtai

CONDENSED INTERIM BALANCE SHEET AS AT JUNE 30, 2011

		Un - audited June 30, 2011	Audited December 31, 2010
	Note	(Rupees '000)	
EQUITY AND LIABILITIES			
ISSUED SHARE CAPITAL AND RESERVES			
Share capital		9,341,100	9,341,100
Capital reserve		228,350	228,350
Statutory reserve		6,380	6,380
Translation reserve		675,469	684,471
Accumulated profit		1,026,337	1,949,731
		<u>11,277,636</u>	<u>12,210,032</u>
NON-CURRENT LIABILITIES			
Long term financing	5	-	-
Long term murabaha	6	-	-
Long term loan	7	3,241,003	3,889,203
Deferred liabilities	8	3,749,750	3,847,730
		<u>6,990,753</u>	<u>7,736,933</u>
CURRENT LIABILITIES			
Trade and other payables		7,693,026	8,469,073
Mark - up accrued		205,003	156,095
Short term borrowings		11,389,137	5,652,724
Current portion of:			
- Long term financing	5	-	208,472
- Long term murabaha	6	-	19,338
- Long term loan	7	648,201	648,201
Provision for income tax - net		398,477	235,124
		<u>20,333,844</u>	<u>15,389,027</u>
		<u><u>38,602,233</u></u>	<u><u>35,335,992</u></u>
CONTINGENCIES AND COMMITMENTS			
	9		

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

ASSETS	Note	Un - audited June 30, 2011	Audited December 31, 2010
		(Rupees '000)	
NON-CURRENT ASSETS			
Property, plant and equipment	10	14,501,335	14,706,760
Long term investments	11	2,411,910	2,235,255
Long term deposits		76,312	76,312
		<u>16,989,557</u>	<u>17,018,327</u>
CURRENT ASSETS			
Stores and spares		2,085,812	1,902,238
Stock in trade	12	5,439,575	1,270,667
Trade debts		488,222	829,985
Advances		63,749	114,362
Trade deposits and short term prepayments		62,413	13,982
Interest accrued		23,416	50,914
Other receivables		2,246,280	99,009
Sales tax refundable		66,457	66,457
Short term investments		750,000	1,250,000
Cash and bank balances		10,386,752	12,720,051
		<u>21,612,676</u>	<u>18,317,665</u>
		<u><u>38,602,233</u></u>	<u><u>35,335,992</u></u>



CHAIRMAN



CHIEF EXECUTIVE



DIRECTOR

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)
FOR THE HALF YEAR ENDED JUNE 30, 2011

	Note	Quarter ended June 30,		Half year ended June 30,	
		2011	2010	2011	2010
		(Rupees '000)		(Rupees '000)	
Turnover	13	9,962,961	5,353,206	18,017,440	11,919,342
Cost of sales	14	(5,781,270)	(3,326,409)	(11,087,967)	(8,082,756)
Gross profit		4,181,691	2,026,797	6,929,473	3,836,586
Selling and distribution expenses		(682,898)	(672,103)	(1,047,891)	(1,090,554)
Administrative expenses		(181,683)	(112,728)	(296,252)	(208,207)
		3,317,110	1,241,966	5,585,330	2,537,825
Finance costs		(265,982)	(233,108)	(373,329)	(331,845)
Other operating expenses		(235,000)	(93,522)	(406,035)	(188,248)
Other operating income		2,816,128	915,336	4,805,966	2,017,732
Share of profit of joint venture and associate-net		60,998	122,021	64,031	29,626
Others		348,354	236,550	677,330	463,601
		409,352	358,571	741,361	493,227
Profit before taxation		3,225,480	1,273,907	5,547,327	2,510,959
Taxation					
Current		(1,337,710)	(423,009)	(2,173,569)	(916,787)
Deferred		68,102	62,472	139,870	127,837
		(1,269,608)	(360,537)	(2,033,699)	(788,950)
Profit after taxation		1,955,872	913,370	3,513,628	1,722,009
Earnings per share - basic and diluted (Rupees)		2.09	0.98	3.76	1.84

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.


CHAIRMAN


CHIEF EXECUTIVE


DIRECTOR

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)
FOR THE HALF YEAR ENDED JUNE 30, 2011

	Quarter ended June 30,		Half year ended June 30,	
	2011	2010	2011	2010
	(Rupees '000)		(Rupees '000)	
Profit after tax	1,955,872	913,370	3,513,628	1,722,009
Other comprehensive income				
Exchange difference on translating a joint venture	94,808	(101,979)	(9,002)	(88,409)
Total comprehensive income	<u>2,050,680</u>	<u>811,391</u>	<u>3,504,626</u>	<u>1,633,600</u>

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.



CHAIRMAN



CHIEF EXECUTIVE



DIRECTOR

CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2011

	Note	2011 (Rupees '000)	2010
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash used in operations	15	(944,213)	(2,162,292)
Income tax paid		(2,010,216)	(1,627,201)
Finance cost paid		(297,107)	(323,323)
Compensated absences paid		(4,898)	(4,339)
Payment to Workers' (Profit) Participation Fund		(71,005)	(53,549)
Net cash used in operating activities		(3,327,439)	(4,170,704)
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure		(460,604)	(207,996)
Proceeds from sale of property, plant and equipment		1,032	4,740
Long term investment		(121,626)	-
Long term deposits		-	214
Gain realized on short term investments		518,007	518,138
Profit received on bank balances		179,728	278,354
Net cash generated from investing activities		116,537	593,450
CASH FLOWS FROM FINANCING ACTIVITIES			
Long term financing - repayment		(208,472)	(208,472)
Long term murabaha - repayment		(19,338)	(19,338)
Long term loan - repayment		(648,201)	(648,201)
Dividend paid		(4,482,799)	(2,896,119)
Net cash used in financing activities		(5,358,810)	(3,772,130)
Net decrease in cash and cash equivalents		(8,569,712)	(7,349,384)
Cash and cash equivalents at beginning of the period		8,317,327	6,317,581
Cash and cash equivalents at end of the period		(252,385)	(1,031,803)
CASH AND CASH EQUIVALENTS			
Cash and cash equivalents included in the cash flow statement comprises the following balance sheet amounts:			
- Cash and bank balances		10,386,752	6,653,690
- Short term highly liquid investments		750,000	1,700,000
- Short term borrowings		(11,389,137)	(9,385,493)
		(252,385)	(1,031,803)

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.


CHAIRMAN


CHIEF EXECUTIVE


DIRECTOR

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)
FOR THE HALF YEAR ENDED JUNE 30, 2011

1. Fauji Fertilizer Bin Qasim Limited ("the Company") is a public limited company incorporated in Pakistan under the Companies Ordinance, 1984, and its shares are quoted on the Karachi, Lahore and Islamabad stock exchanges in Pakistan. The registered office of the Company is situated at Rawalpindi, Pakistan. The Company is domiciled in Rawalpindi, Pakistan. The principal objective of the Company is manufacturing, purchasing and marketing of fertilizers. The Company commenced its commercial production effective January 1, 2000. The Company is a subsidiary of Fauji Fertilizer Company Limited (the holding company) with shareholding of 50.88%.
2. This condensed interim financial information of the Company for the six months period ended June 30, 2011 has been prepared in accordance with the requirements of International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. The disclosures in the condensed interim financial information do not include the information reported for full annual financial statements and should therefore be read in conjunction with the financial statements for the year ended December 31, 2010. Comparative balance sheet is extracted from annual financial statements as of December 31, 2010 whereas comparative profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity are extracted from unaudited condensed interim financial information for the six months period ended June 30, 2010.

The condensed interim financial information is unaudited and is being submitted to the members as required under Section 245 of the Companies Ordinance, 1984 and the listing regulations of the Islamabad, Karachi and Lahore Stock Exchanges.

3. The accounting policies and the methods of computation adopted in preparation of this condensed interim financial information are the same as those applied in preparation of financial statements for the year ended December 31, 2010. The following standards, amendments and interpretations of approved accounting standards, effective for accounting periods beginning as mentioned there against are either not relevant to the Company's current operations or are not expected to have significant impact on the Company's financial statements other than certain additional disclosures:

- Amendments to IFRS 7 – Financial Instruments Disclosures (effective July 1, 2011)
- Amendments to IAS 12 – Deferred Tax (effective January 1, 2012)
- Amendments to IAS 1 – Presentation of Financial Statements (effective July 1, 2012)
- Amendments to IAS 19 – Employee Benefits (effective January 1, 2013)

4. Status of significant shareholding as at June 30, 2011 is given below:

	<u>Shares</u>	<u>Percentage</u>
Fauji Fertilizer Company Limited	475,232,996	50.88
Fauji Foundation	161,501,286	17.29

	Un - audited June 30, 2011	Audited December 31, 2010
Note	(Rupees '000)	
5. LONG TERM FINANCING - SECURED		
From banking companies and financial institutions		
Habib Bank Limited (HBL)	-	64,899
Standard Chartered Bank (Pakistan) Limited (SCB)	-	37,110
MCB Bank Limited (MCB)	-	63,974
Askari Bank Limited (AKBL)	-	14,287
Saudi Pak Industrial and Agricultural Investment Company (Pvt) Limited (SAPICO)	-	5,346
Pak Kuwait Investment Company (Pvt) Limited (PKIC)	-	22,856
	-	208,472
Less : Current portion shown under current liabilities	-	208,472
	-	-
6. LONG TERM MURABAHA - SECURED		
Faysal Bank Limited (FBL) - a banking company	-	19,338
Less : Current portion shown under current liabilities	-	19,338
	-	-
7. LONG TERM LOAN - UNSECURED		
Government of Pakistan (GOP) loan	3,089,674	3,493,342
Deferred Government Assistance	799,530	1,044,062
	3,889,204	4,537,404
Less: Current portion shown under current liabilities	648,201	648,201
	3,241,003	3,889,203
8. DEFERRED LIABILITIES		
Compensated leave absences	217,331	175,441
Deferred tax	8.1 3,532,419	3,672,289
	3,749,750	3,847,730
8.1 The balance of deferred tax is in respect of the following major temporary differences:		
Accelerated depreciation	3,608,101	3,754,372
Provision against doubtful advances	(18,734)	(18,734)
Others	9,872	3,471
Provision for inventory obsolescence	(66,820)	(66,820)
	3,532,419	3,672,289

		Un - audited June 30, 2011	Audited December 31, 2010
	Note	(Rupees '000)	
9.	CONTINGENCIES AND COMMITMENTS		
	Contingencies		
	i) Indemnity bonds and undertakings given to the customs authorities for machinery imported by the Company for installation at plant site	119,650	119,650
	ii) Guarantees issued by banks on behalf of the Company	33,571	25,097
	iii) Income tax demands raised on income on local currency bank deposits/unrealized exchange gain, which demands have been challenged and are currently in appeal; the Company expects favorable outcome in appeal	-	96,390
	iv) Company's share of contingent liabilities of Fauji Cement Company Limited	37,537	37,537
	Commitments		
	i) Capital expenditure - contracted	775,704	885,252
	ii) Letters of credit for purchase of stores, spares and raw materials	1,746,805	1,231,048
	iii) Commitments with Fauji Foundation for investment in power projects	4,878,374	5,000,000
	iv) Company's share of commitments of Fauji Cement Company Limited	25,730	8,167
	v) Company's share of commitments of PMP	14,391	16,013
10.	PROPERTY, PLANT AND EQUIPMENT		
	Opening written down value	14,706,760	15,576,899
	Additions	10.1 460,604	457,420
	Disposals	(6,041)	(18,795)
	Adjustments - net	-	(6,008)
	Depreciation	10.1 (665,196)	(1,314,396)
	Depreciation on disposed off items	5,208	11,640
	Closing written down value	<u>14,501,335</u>	<u>14,706,760</u>
10.1	Additions and depreciation in property, plant and equipment during the six months period ended June 30, 2010 were Rs. 207,996 thousand & Rs. 629,783 thousand respectively.		

		Un - audited June 30, 2011	Audited December 31, 2010
11. LONG TERM INVESTMENTS	Note	(Rupees '000)	
Investment in joint venture - equity method			
Pakistan Maroc Phosphore S.A, Morocco (PMP)			
Balance brought forward		1,900,560	1,795,989
Share of profit		60,304	118,105
Loss on translation of net assets		(9,002)	(13,534)
Closing balance		1,951,862	1,900,560
Investment in associate - equity method			
Fauji Cement Company Limited (FCCL)			
Balance brought forward		334,695	331,983
Share of profit		3,727	2,712
Closing balance	11.1	338,422	334,695
Advance against issue of shares - Foundation Wind Energy-I (Pvt) Limited		63,438	-
Advance against issue of shares - Foundation Wind Energy-II (Pvt) Limited		58,188	-
Investment - available for sale - unquoted			
Arabian Sea Country Club Limited		3,000	3,000
Less: Impairment in value of investment		(3,000)	(3,000)
		-	-
		<u>2,411,910</u>	<u>2,235,255</u>

11.1 Fair value of the investment in FCCL as at June 30, 2011 was Rs. 77.250 million (December 31, 2010: Rs. 94.125 million).

12. STOCK IN TRADE

This mainly includes stock of DAP held at the period end and is expected to be sold during upcoming Rabi season.

13. TURNOVER

Turnover is exclusive of sales tax of Rs. 1,840,660 thousand (2010: Nil).

	Un - audited Quarter ended June 30,		Un - audited Half year ended June 30,	
	2011	2010	2011	2010
	(Rupees '000)		(Rupees '000)	
14. COST OF SALES				
Raw materials consumed	7,626,243	6,330,605	12,124,169	9,970,051
Packing materials consumed	185,503	178,332	295,183	280,928
Fuel and power	501,465	603,764	903,550	1,071,888
Chemicals and supplies consumed	52,712	33,085	106,792	71,242
Salaries, wages and benefits	390,800	163,950	698,742	432,201
Rent, rates and taxes	4,290	6,806	9,018	14,561
Insurance	26,397	19,441	52,277	39,502
Travel and conveyance	35,409	17,774	63,628	36,742
Repairs and maintenance	119,403	113,868	483,025	635,489
Communication, establishment and others	27,688	12,234	54,246	20,258
Depreciation	326,695	313,512	654,287	625,771
Opening stock - work in process	40,382	27,117	29,493	5,140
Closing stock - work in process	(18,659)	(8,270)	(18,659)	(8,270)
Cost of goods manufactured	9,318,328	7,812,218	15,455,751	13,195,503
Opening stock - own manufactured fertilizers	1,079,321	797,864	248,595	170,926
Closing stock - own manufactured fertilizers	(4,616,379)	(5,283,673)	(4,616,379)	(5,283,673)
Cost of sales - own manufactured fertilizers	5,781,270	3,326,409	11,087,967	8,082,756

Un - audited
Half year ended June 30,

	2011	2010
	(Rupees '000)	
15. CASH GENERATED FROM OPERATIONS		
Profit before taxation	5,547,327	2,510,959
Adjustment for:		
Provision for gratuity	28,970	16,861
Exchange loss	26,174	20,150
Provision for compensated absences	46,788	16,597
Provision for Workers' (Profit) Participation Fund	297,613	134,901
Provision for Workers' Welfare Fund	107,326	52,168
Property, plant and equipment adjustment	-	6,008
Depreciation	665,196	629,783
Finance cost	347,155	311,695
Profit on bank balances	(152,230)	(188,579)
Share of profit of associate and joint venture	(64,031)	(29,626)
Gain on sale of investments	(518,007)	(259,202)
Gain on sale of property, plant and equipment	(199)	(846)
Operating profit before working capital changes	6,332,082	3,220,869
Changes in working capital		
Stores and spares	(183,574)	38,050
Stock in trade	(4,168,908)	(4,837,129)
Trade debts	341,763	140,540
Advances	50,613	3,629
Trade deposits and short term prepayments	(48,431)	(40,181)
Other receivables	(2,147,271)	(140,267)
Trade and other payables	(1,120,487)	(547,803)
	(7,276,295)	(5,383,161)
Cash used in operations	(944,213)	(2,162,292)

16. RELATED PARTY TRANSACTIONS

Transaction with the holding company

Services and material acquired	231,151	287,953
Services and material provided	1,104	870
Commission charged to the Company	8,506	8,373
Dividend	2,257,357	1,306,891
Balance receivable (included in other receivables) - unsecured	2,186,000	- *

Transaction with associated undertakings due to common directorship

Goods sold	2,210	470
Rent charged to the Company	544	495
Dividend	767,131	444,129
Investment in wind power projects	121,626	-
Repayment of principal portion of long term finance	19,338	-
Bank balances with Faysal Bank Ltd	500,356	913,824 *
Financial charges	328	-
Balance payable - secured	-	19,338 *

Transaction with joint venture company

Purchase of raw materials	11,334,716	8,024,560
Expenses incurred on behalf of joint venture company	19,362	12,049
Balance payable - secured	3,969,925	3,347,622 *
Balance receivable - unsecured	29,159	21,376 *

Other related parties

Contribution booked towards Provident Fund	18,854	13,291
Contribution booked towards Gratuity Fund	28,970	16,861
Remuneration including benefits and perquisites of Chief Executive Officer and executives.		
No of persons June 30, 2011 : 1 and 226. (June 30, 2010 : 1 and 172)	560,430	356,132
Payment to Workers' (Profit) Participation Fund	71,005	53,549
Balance payable - unsecured	748,054	412,980 *
Payable to Gratuity Fund	49,727	20,757 *

* Balance of accounts appearing as comparatives are as at December 31, 2010.

17. General

17.1 Figures have been rounded off to the nearest thousand rupees.

17.2 This condensed interim financial information was authorized for issue by the Board of Directors of the Company in their meeting held on July 26, 2011.

17.3 The Board of Directors in their meeting held on July 26, 2011 have proposed an interim dividend of Rs. 2.25 per ordinary share.



CHAIRMAN



CHIEF EXECUTIVE



DIRECTOR



73-Harley Street, Rawalpindi.
Ph: 051-9272196-7 Fax: 051-9272198-9